ROXAY
TRADING

GLOBAL SUPPLY.
REAL DEMAND.
ONE TRADING PARTNER.



ENERGY
METALS & STEELS
POLYMERS

ONE TRADING PARTNER.

ROXAY
TRADING

02 / WHO WE ARE

BUILT FOR SERIOUS TRADE.

DESIGNED FOR LONG-TERM RELATIONSHIPS.

ROXAY is an international B2B commodity trading company connecting qualified buyers with credible supply sources across global markets.

We combine sourcing capability, buyer qualification and transaction execution to structure physical commodity trades around real commercial requirements.

Our role extends beyond introducing counterparties. We work to understand the requirement, identify suitable supply, structure the transaction and coordinate the path toward execution and delivery.

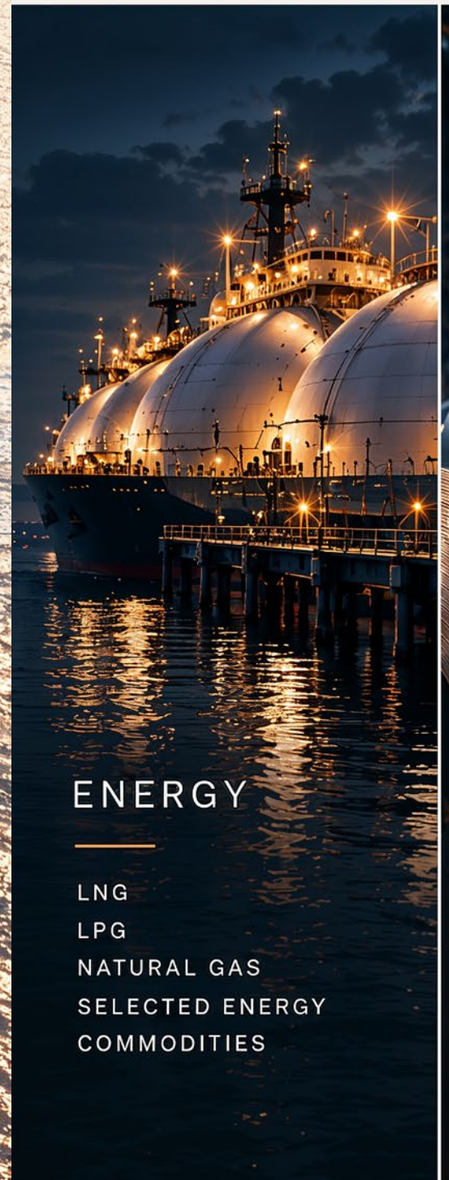
SOURCING • QUALIFICATION • EXECUTION

ROXAY
TRADING

03 / WHAT WE TRADE

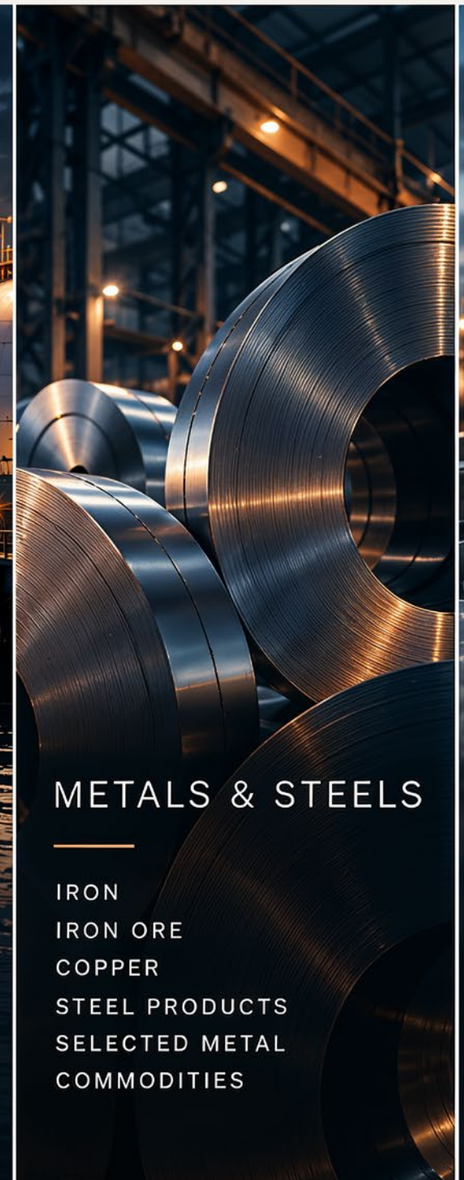
THREE COMMODITY SECTORS. ONE GLOBAL TRADING FOCUS.

ROXAY operates across three core commodity sectors, connecting real market demand with suitable international supply.



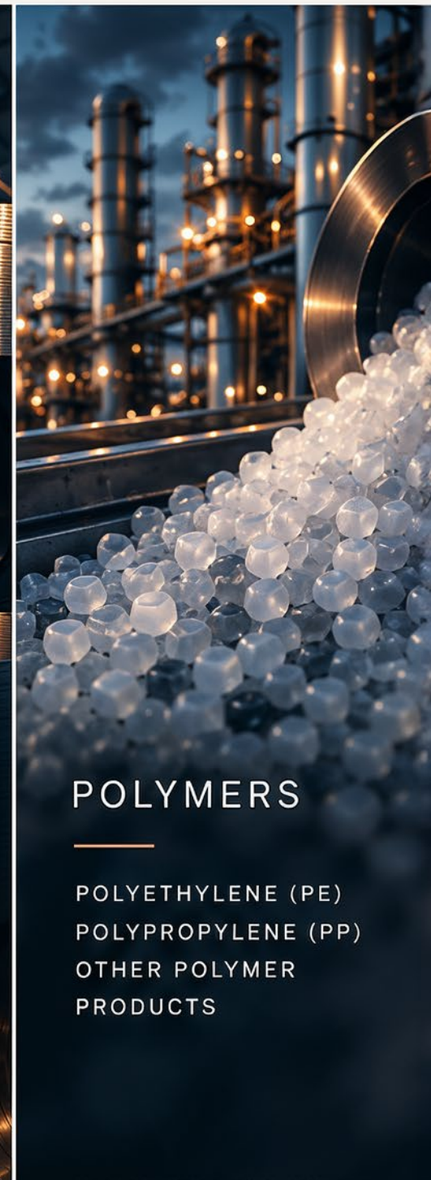
ENERGY

LNG
LPG
NATURAL GAS
SELECTED ENERGY COMMODITIES



METALS & STEELS

IRON
IRON ORE
COPPER
STEEL PRODUCTS
SELECTED METAL COMMODITIES



POLYMERS

POLYETHYLENE (PE)
POLYPROPYLENE (PP)
OTHER POLYMER PRODUCTS

ROXAY
TRADING

04 / ENERGY

ENERGY

POWERING GLOBAL DEMAND.

LNG · LPG · NATURAL GAS
SELECTED ENERGY COMMODITIES

ROXAY connects qualified buyers with suitable energy supply sources across international markets, with a focus on commercially executable physical commodity transactions.

05 / METALS & STEELS

METALS & STEELS

BUILT INTO GLOBAL INDUSTRY.

IRON · IRON ORE - COPPER - STEEL PRODUCTS
SELECTED METAL COMMODITIES

ROXAY trades across selected metals and steel products, matching specific market requirements with suitable international supply. Each opportunity is approached around the product, volume, origin, destination, timing and commercial terms required for execution.

ROXAY
TRADING

06 / POLYMERS

POLYMERS

MATERIALS THAT MOVE INDUSTRIES.

POLYETHYLENE (PE) · POLYPROPYLENE (PP)
OTHER POLYMER PRODUCTS

ROXAY trades selected polymer products across international markets, connecting specific buyer requirements with suitable supply and supporting commercially executable physical transactions.

ROXAY
TRADING

07 / HOW WE TRADE

HOW WE TRADE

SOURCE THE SUPPLY. QUALIFY THE DEMAND. EXECUTE THE TRADE.

ROXAY follows a structured trading process designed to move each opportunity from a real market requirement toward commercial execution and delivery.

01
DEMAND
Understand the requirement.

02
QUALIFY
Assess the buyer and opportunity.

03
SOURCE
Identify suitable supply.

04
STRUCTURE
Define the commercial framework.

05
EXECUTE
Coordinate the transaction.

06
DELIVER
Coordinate execution and delivery.

TRANSACTION VARIABLES

PRODUCT | VOLUME | ORIGIN | DESTINATION | TIMING | COMMERCIAL TERMS

ROXAY
TRADING

08 / FROM REQUIREMENT TO EXECUTION

FROM **REQUIREMENT** TO **EXECUTION.**

WE DON'T SIMPLY MOVE COMMODITIES. WE CONNECT MARKETS.

ROXAY works beyond the introduction of counterparties. We seek to understand the requirement, identify suitable supply, structure the transaction and coordinate the path toward execution and physical delivery.



ROXAY
TRADING

09 / DUE DILIGENCE & KYC

TRUST IS **VERIFIED.** NOT ASSUMED.

DUE DILIGENCE IS PART OF THE TRADE.

ROXAY applies appropriate counterparty verification and compliance procedures before qualifying transactions move forward.



ROXAY
TRADING

10 / SHIPPING & LOGISTICS

LOGISTICS ARE PART OF THE TRADE.

TRADE FIRST.
LOGISTICS ALIGNED TO THE TRADE.

Physical commodity trading does not end with a commercial agreement. The cargo still needs a route.

Where required, ROXAY coordinates shipping and logistics around the agreed transaction structure. Logistics are not our product — they are part of our execution capabiiity.

- VESSEL COORDINATION
- PORT REQUIREMENTS
- DELIVERY SCHEDULING
- CARGO DOCUMENTATION
- FREIGHT COORDINATION
- DESTINATION REQUIREMENTS

ROXAY
TRADING

11 / GLOBAL MARKETS

GLOBAL BY DESIGN.
FOCUSED BY DEMAND.

ROXAY operates across international commodity markets, with particular commercial focus on Asia and Africa.

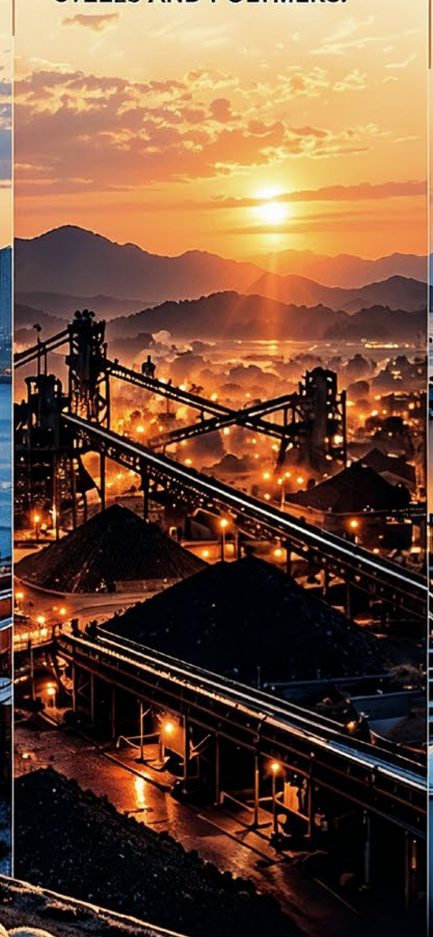
ASIA

CHINA
INDIA
PAKISTAN
SOUTHEAST ASIA



AFRICA

SELECTED MARKETS WITH STRUCTURAL DEMAND ACROSS ENERGY, METALS, STEELS AND POLYMERS.



GLOBAL

WE EVALUATE OPPORTUNITIES MARKED BY MARKET, BASED ON REAL DEMAND AND COMMERCIALLY VIABLE SUPPLY.



ROXAY
TRADING

KNOW THE MARKET. KNOW THE PRODUCT.

MARKET

Supply changes. Demand shifts. Freight moves. Currencies fluctuate. Specifications differ.

Understanding the commercial context matters.

PRODUCT

Physical commodities are defined by more than their name. Specification. Grade. Quantity. Quality. Delivery requirements. Intended use.

We approach every requirement with that level of detail.

ROXAY
TRADING

BUILT AROUND INFORMATION. EXECUTED THROUGH RELATIONSHIPS.

Successful physical trading depends on supply reliability, product specifications, commercial structure, counterparty quality, logistics, timing, documentation and execution. **ROXAY brings these elements together.**

01
SOURCING CAPABILITY

We identify suitable supply based on product, specification, volume, origin and delivery requirements — with a focus on commercially viable supply.

02
BUYER QUALIFICATION

We focus on genuine commercial demand, assessing the counterparty, intended use, volume, destination and transaction capability.

03
EXECUTION FOCUS

We go beyond introductions—aligning commercial and operational frameworks for execution and delivery.

04
LONG-TERM THINKING

We focus on repeatable trade and lasting commercial relationships.

ROXAY
TRADING

14 / OUR POSITION

SUPPLY IS EVERYWHERE. QUALIFIED SUPPLY IS DIFFERENT.

ROXAY maintains relationships across international supply networks while keeping individual sourcing relationships confidential.

This allows us to remain flexible across origins, producers and markets — with a focus on finding the right commercial fit.

ROXAY
TRADING

15 / OUR APPROACH

BUILT FOR SERIOUS TRADE. DESIGNED FOR LONG-TERM RELATIONSHIPS.

ROXAY brings together sourcing capability, buyer qualification and transaction execution to structure physical commodity trades around real commercial requirements.



ROXAY
TRADING

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